

# **AEROSPACE & DEFENSE MEETINGS SEVILLA 2020 - RATES AND BOOKING FORM**

BASIC PACKAGE – 6 SQM	1	€UROS 4.060 EXCLUDING VAT*
One 6sqm booth (3x2) Fully equipped with: - Hard walls - Lighting - 1 table - 3 chairs - Carpet and fascia board Admission for 1 delegate	Non-contractual picture	<ul> <li>A detailed profile of your company in the online catalogue</li> <li>Unrestricted access to the online detailed catalogue</li> <li>A customized 2-day schedule of pre-planned B2B meetings based on your choices (on September 10<sup>th</sup> &amp; 11<sup>th</sup>)</li> <li>Access to the plenary session on September 9<sup>th</sup></li> <li>Access to the workshops and conferences</li> <li>Access to coffee corner on September 10<sup>th</sup> &amp; 11<sup>th</sup></li> <li>Access to the lunches on September 10<sup>th</sup> &amp; 11<sup>th</sup></li> <li>Access online to speakers presentations and participants detailed database</li> </ul>
EXECUTIVE PACKAGE - 12 SC	2M	€UROS 6.120 EXCLUDING VAT*
One 12sqm booth (6x2) Fully equipped with: - Hard walls - Lighting - 2 tables - 6 chairs - Carpet and fascia board Admission for 2 delegates	Non-contractual picture	<ul> <li>A detailed profile of your company in the online catalogue</li> <li>Unrestricted access to the online detailed catalogue</li> <li>A customized 2-day schedule of pre-planned B2B meetings based on your choices (on September 10<sup>th</sup> &amp; 11<sup>th</sup>)</li> <li>Access to the plenary session on September 9<sup>th</sup></li> <li>Access to the workshops and conferences</li> <li>Access to coffee corner on September 10<sup>th</sup> &amp; 11<sup>th</sup></li> <li>Access to the lunches on September 10<sup>th</sup> &amp; 11<sup>th</sup></li> <li>Access online to speakers presentations and participants detailed database</li> </ul>
DELUXE PACKAGE – 12 SQM		<b>€UROS 8.180</b> EXCLUDING VAT*
<b>One 12 m<sup>2</sup> booth (4x3)</b> Fully equipped with: -carpet and fascia board - equipped with spot lights - 1 High table 60cm diameter - 3 Stools - 1 Table 80cm diameter - 3 Chairs <b>Admission for 3 delegates</b>	Non-contractual picture	<ul> <li>A detailed profile of your company in the online catalogue</li> <li>Unrestricted access to the online detailed catalogue</li> <li>A customized 2-day schedule of pre-planned B2B meetings based on your choices (on September 10<sup>th</sup> &amp; 11<sup>th</sup>)</li> <li>Access to the plenary session on September 9<sup>th</sup></li> <li>Access to the workshops and conferences</li> <li>Access to coffee corner on September 10<sup>th</sup> &amp; 11<sup>th</sup> (hot and cold drinks)</li> <li>Access to the lunches on September 10<sup>th</sup> &amp; 11<sup>th</sup></li> <li>Access online to speakers presentations and participants detailed database</li> </ul>
■ PACKAGE PREMIUM – 24 SO	M	€UROS 10.240 EXCLUDING VAT*
<b>One 24sqm booth (6x4)</b> Fully equipped with: - Hard wall + Lighting - 1 reception counter + 1 stool - 1 table + 1 lounge area with contemporary furniture - a locking closet, a seating area, an office + 4 chairs - 1 cupboard - 1 storage box - Carpet and 1 large customized fascia board - Location of the booth in the central aisle of the fair		<ul> <li>A detailed profile of your company in the online catalogue</li> <li>Unrestricted access to the online detailed catalogue</li> <li>A customized 2-day schedule of pre-planned B2B meetings based on your choices (on September 10<sup>th</sup> &amp; 11<sup>th</sup>)</li> <li>Access to the plenary session on September 9<sup>th</sup></li> <li>Access to the workshops and conferences</li> <li>Access to coffee corner on September 10<sup>th</sup> &amp; 11<sup>th</sup> (hot and cold drinks)</li> <li>Access to the lunches on September 10<sup>th</sup> &amp; 11<sup>th</sup></li> <li>Access online to speakers presentations and participants detailed database</li> </ul>
Admission for 4 delegates	Non-contractual picture	





VIRTUAL MEETING AGENDA	€UROS 2.500 EXCLUDING VAT*
Attend your meetings from your desk via a webex application.	Access to the detailed event's catalogue
	A detailed company profile in the online ADM SEVILLA 2020 catalogue
You must have the appropriate programs and plugins installed on your	A customized 2-day schedule of pre-planned B2B meetings based on your
device/computer as well as a microphone.	choices (September 10 & 11)
	Approved meetings will be coordinated by us so you can virtually meet
You must plan to be in a quiet place to take your meetings.	the contacts you selected.

# OPTIONAL FEATURES

You must select Yes or No in the below section and enter the correct figures

Customization of your booth	Yes 🗖	No 🗖	Rates upon request (provided by our supplier Grupo Abbsolute)
Lunch(es) extra delegate(s)***	Yes 🗖	No 🗖	€uro 30 x (Individuals) x (days)
Extra delegate(s)***	Yes 🗖	No 🗖	€uro 300 x (individuals)

\*\*\* Unrestricted access to the plenary sessions on September 9, access to the workshops and conferences, access to coffee corner on September 10<sup>th</sup> and 11<sup>th</sup> (hot and cold drinks), access online to speakers presentations and participants detailed database.

\*\*\*\* A "Technology Workshop" must focus on one of your specific capabilities that has applications in various sectors. You must submit a 5-10 line abstract. We reserve the right to reject your request should we deem it irrelevant. If your workshop is validated we'll commit to circulating the abstract through the online catalog and providing adequate facility at the event. We do not guarantee attendance.

Note: All the pictures above are for reference only and subject to modifications.

# ORDER CONFIRMATION

Please tick the appropriate boxes, enter the correct figures and make sure this section matches your selection above.

BASIC PACKAGE – 6SQM	€URO 4.060
EXECUTIVE PACKAGE – 12SQM	€URO 6.120
DELUXE PACKAGE – 12SQM	€URO 8.180
PREMIUM PACKAGE – 24SQM	€URO 10.240
VIRTUAL MEETING AGENDA	€URO 2.500
LUNCH(ES) EXTRA DELEGATE(S)	€URO 30 X (INDIVIDUALS) X (DAYS)
EXTRA DELEGATE(S)***	€URO 300 X (NUMBER)
GRAND TOTAL	
TAXES (ONLY IF APPLICABLE)*	
NET DUE TO ADVANCED BUSINESS EVENTS	

#### PAYMENT TERMS:

#### \* Additional Information on tax

a) Your company is registered in France, French tax (VAT) is due

b) Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate your VAT number

c) Your company is based in a non-European country, no taxes are applicable.

d) Your company is registered in Italy, Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount

# Your account must be balanced prior to the event. Full payment at booking is prefered.

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly.				
Payment can be made by:	Our bank account details:			
- credit card from an online facility (visa and master card credit card only)	- IBAN: FR76 3000 4008 0400 0107 2835 736			
- wire transfer to our bank account (send us a copy of the receipt by email at	- BIC Code: BNPAFRPPXXX			
compta@advbe.com)	- Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES			
	- Bank address: 8-10 avenue Ledru Rollin – 75012 Paris, France			



When you're done you'll be requested to fill out the registration form and provide details of your capabilities. Those details will be used for you profile in the online catalog and are very important for the matchmaking program. Sign-up section from <u>www.bciaerospace.com/sevilla</u>. BCI AEROSPACE is a division of advanced business events

# **AEROSPACE & DEFENSE MEETINGS SEVILLA 2020 – GENERAL TERMS & CONDITIONS**

Event name: AEROSPACE & DEFENSE MEETINGS SEVILLA 2020 (referred to as the "Event"):

Date: September 9-11, 2020 (referred to as the "Event date")

Location: Fibes - Palacio de congresos y exposiciones de Sevilla (referred to as the "Place"): Country: Sevilla - Spain

#### 1/ORGANIZATION

The Event is organized by abe - advanced business events, a limited company with a stated capital of 50.000 €UROS, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

#### 2/ PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

#### **3/ PLACE AND DATE**

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant.

The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing

registration applications shall be cancelled ipso jure, without any compensation due to the participant.

## 4/ REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

# 5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

# 6/ OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

#### 7/INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

#### **8/ APPLICABLE AMENDMENTS**

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund or compensation of any kind shall be due to the Participant.

# 9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

#### **10/ SETTLEMENT**

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement. If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

# 11/ SETTLEMENT PRIVACY AND SECURITY POLICY

I do accept the policy of privacy & confidentiality and management of personal information.

Company Name:		I hereby agree with advanced business events terms and conditions
Address:		Date:
		Signature:
		Company seal:
Contact Name :		