

AEROSPACE & DEFENSE MEETINGS

SEVILLA 2012



CONVENCIÓN INTERNACIONAL DE LA INDUSTRIA AEROSPAZIAL Y DE DEFENSA



SEVILLA - ESPAÑA

14-17 Mayo, 2012

invest in
Andalucía
SPAIN



PRESS KIT

April 9, 2012



SUMMARY

I. TECHNICAL GUIDE	3
II. PRESS NOTE	4-6
III. ANDALUSIA, AEROSPACE REGION	7- 11
➔ THE ANDALUSIAN AEROSPACE SECTOR : SIGNIFICANCE AND FIGURES	7-8
➔ THE ANDALUSIAN AEROSPACE SECTOR OUTSIDE	9-10
➔ ADM, SUCCESS FULL CONCEPT FOR INTERNATION BUSINESS	10-11
IV. SECTORIAL COMMENTS ON ADM SEVILLA 2012	12
V. MEDIAS TALKS ABOUT ADM SEVILLA 2012	13
VI. PROGRAMM	14
➔ 1º DAY, MAY 14, AERÓPOLIS: CONFERENCES & ROUND TABLES	
➔ 2º DAY 3º DAY, MAY 15-16, FIBES: OPENING , BTOB MEETINGS & WORKSHOPS	
➔ 4º DAY, MAY 17, AERÓPOLIS: FACILITIES AND MANUFACTURER TOUR	

PRESS INFORMATION AND CREDENTIALS

www.bciaerospace.com/sevilla

www.extenda.es

comunicación@extenda.es TL.- 902508525

Gonzalo Alonso Escacena

Head of Communication Dpt Extenda / gae@extenda.es / 671530100 / 661503342 (móvil)

Inmaculada Granero Navarrete

Journalist at Communication Dpt Extenda / ign@extena.es / 671530104 (TL. fijo)

Rocío Esquivias Onrubia

Credentils Press / reo@extenda.es / 671530105 (TL. fijo)

I. TECHNICAL GUIDE ADM SEVILLA 2012

Concept	Sevilla ADM 2012 will be the biggest event in the aerospace business which is held in Spain. Some 300 companies from 30 countries will develop, through a system of previous agendas, 6,000 business meetings and know the reality of the Andalusian and Spanish aerospace sector as a whole.
Date	From 14 to 17 May 2012.
Place	Aerópolis (May 14): Conferences Seville Exhibition center -FIBES (May 15 & 16): BtoB meetings & Workshops Aerópolis: Visits of facilities and manufacturing sites (May 17)
Organization	BCI Aerospace, Advanced Business Events (ABE) Consejería de Economía, Innovación y Ciencia de la Junta de Andalucía, EXTENDA-Andalusia Trade Promotion Agency
Sponsors	EADS; Aernnova; Alestis Aerospace; Aciturri; Albín, Asociación de Empresas Innovadoras Andaluzas en Tecnologías Estratégicas de Seguridad y Defensa; Siemens e Interturbine Projekt Management
Institutional Support	Hélice, clúster aeronáutico andaluz; IDEA, Agencia de Innovación y Desarrollo de Andalucía; Aerópolis, Parque Tecnológico Aeroespacial de Andalucía; CATEC, Centro Avanzado de Tecnologías Aeroespaciales; Invest in Spain, Sevilla Congress and Convention Bureau, Caja Granada and Grupo Abades.
Audience	Professional only, registration required.
Periodicity	Every two year
Objectives	<ul style="list-style-type: none"> → To facilitate and promote business activity between tractor companies, first-tier suppliers and subcontractors of the European aerospace industry. → Reaffirm the international image of Andalusian and Spanish aerospace pole and make visible its industrial supply outside the borders. → Serve as a platform for exchange and encounter of the aviation supply chain, and as a tool for firms doing business sector, identify partners, suppliers or new customers.

Sevilla ADM 2012 is supported by the European Regional Development Fund through the FEDER Operational Programme in Andalusia from 2007 to 2013

II. PRESS NOTE

ALMOST 260 COMPANIES AND INSTITUTIONS OF 20 COUNTRIES AERONAUTICAL HAVE ALREADY REGISTERED TO AEROSPACE & DEFENSE MEETINGS SEVILLA 2012

THE MINISTRY OF ECONOMY, INNOVATION AND INTERNATIONAL SCIENCE AND ABE ORGANIZE THE BIGGEST EVENT OF AEROSPACE SECTOR OF SPAIN FROM 14 AND MAY 17 TOGETHER

THE MAJOR OPERATORS BETWEEN GLOBAL 300 COMPANIES OF 20 COUNTRIES THAT BUSINESS MEETINGS HELD 6000, CONFERENCES AND WORKSHOPS PROVIDE A FRAMEWORK FOR ANNUAL MEETING EACH, IN WHICH THE AEROSPACE CLUSTER ANDALUZ, PROPPELLER, EXERCISE OF HOST EUROPEAN MEETING OF CLUSTERS

PEDRO DUQUE OPENING THE DAY OF CONFERENCES IN WHICH TO THE COMPANIES LEADERS OF AND SPANISH INSTITUTION OF THE SECTOR WILL PARTICIPATE

A total of 262 companies and organizations around the world related to aviation and aerospace industry have already signed in Aerospace & Defense Meetings Sevilla 2012 (ADM), the first international convention business in the aerospace industry of this size to be held in Spain. The event will take place between 14 and 17 May, has been promoted by the Ministry of Economy, Innovation and Science Government of Andalusia and your organization has the company BCI Aerospace, a French company Advanced Business Group Events (ABE), a leader in developing international business meetings related to the aerospace industry.

The objective of Seville ADM 2012 is to facilitate and enhance business activity between tractor companies, Tier 1 suppliers and subcontractors of the European aerospace industry, in addition to reaffirming the international image of the pole and to make visible Andalusian aerospace industry supply outside the country. Thus, intended as a platform for exchange and encounter of the aviation supply chain and a tool to Andalusian companies to do business, to identify partners, suppliers or new customers and attract investment in Andalusia.

To achieve this, during its four-days convention of a purely professional level, it will start with a first day of conferences and round tables that will take place at Aeropolis-Aerospace Park in Andalusia, where industry leaders discuss their situation and future. The main part of the event will be held in FIBES, Conference and Exhibition in Seville, where for two days it will be held sectoral workshops, as well as up to 6,000 B2B pre-organized

meetings for around the 300 companies expected to attend. The event ends with a fourth day of arranged visits to companies located in Aeropolis.

Industrial and Institutional support

Sevilla ADM 2012 is driven by the Ministry of Economy, Innovation and Science, through EXTENDA, the Trade Promotion Agency of Andalusia. Its aim is to continue on a biennial basis and is funded with the support of the European Regional Development Fund, through the the ERDF for the Autonomous Communities of Andalusia 2007-2013.

This international convention counts on both, the support and sponsors participation of the leading manufacturers and tiers one (class contractors) from Spain, such as EADS, Alestis Aerospace, Aciturri and Aernnova. It counts as well with sponsors such as Albin, the Andalusian Innovative Companies Association for strategic, security and defense technologies, or the German multinationals Siemens and Interturbine Project Managemet.

It counts as well with the institutional support from the Andalusian aeronautical cluster, Hélice, IDEA, the Agency for Innovation and Development of Andalucia; AEROPOLIS, AEROSPACE. TECHNOLOGY PARK OF ANDALUSIA; CATEC, Center for Advanced Aerospace Technologies, IDEA Agency, through Invest in Andalusia; TEDAE Spanish Technology for Defense, Ministry of Industry for Trade and Tourism, through Invest in Spain, the city of Sevilla, through Sevilla Congress and Convention Bureau, Caja Granda and Grupo Abades.

European clusters Convention

Apart from its formal agenda, in parallel to ADM Sevilla 2012, it has been programmed an agenda of main corporate and institutional support, being highlighted the annual meeting of the EACP (European Aerospace Cluster Partnership). At this meeting, the Andalusian Helice Cluster will act as host for more than 10 European clusters. The EACP is an entity composed of 39 European aerospace clusters, which aims to strengthen the leadership position of the European aerospace industry in the global market.

In fact, 15 promotion agencies and aeronautical clusters from seven countries are attending as participants in ADM Sevilla 2012, these will take in their respective booths, companies gathered into groups in their respective territories. In total, the companies registered to date as participants in ADM Sevilla 2012 are 249 which are coming from Spain, France, Austria, Portugal, Mexico, Germany, Italy, the United States, United Kingdom, Turkey, Morocco, Canada, Brazil, Republic Czech, Switzerland, Hungary, Malaysia, Tunisia, South Korea and India. Among these ones, it can be found major companies in the international aviation industry, such as Eurocopter, Bombardier, Aerospace, Dassault Aviation, Airbus, Thales Alenia Space and Embraer.

Andalusia, aerospace region

This is the first time that Spain will host a professional convention of this size dedicated to the aerospace industry, and Andalusia has been chosen for it against other communities with the same industry, due to its huge projects being undertaken, and the up-to-the-minute infrastructures placed within an area considered as strategic for the community by various administrations, creating wealth, jobs and boosting exports.

Andalusia is the third aviation pole in Europe, after Toulouse and Hamburg, the second Spanish region in turnover and employment, with 1.983 million euros, 10,278 direct jobs and 25,000 induced in 2010 (28% of Spain). It has also an important industrial tradition in the sector, which goes back over 100 years, and now hosts major Airbus factories and supplies an auxiliary tissue, located between Seville-Cadiz, entailing major projects, as the final assembly plant (FAL) of the Airbus Military A400M, ongoing for some time.

This Meeting Convention would also be a major step forward in the internationalization of a sector which in 2011 touched the 1,000 million euros in exports (998 million), almost a third of the entire Spain (30.6%), and in the last 10 years has been multiplied by five times its bill to the outside. It is also a key appointment for the task of attracting foreign investment that Agencia IDEA and Extenda will develop within the Ministry of Economy, Innovation and Science, reinforcing abroad the image of Andalusia as aeronautical pole, and the generation of wealth for others sectors associated with an event of international significance in one of the most complex areas of productive industrial activity.

III. ANDALUSIA, AEROSPACE REGION

→ AERONAUTIC ANDALUSIAN SECTOR: IMPORTANCE AND MAGNITUDE

The holding of Aerospace & Defense Meetings Sevilla 2012 responds to a bet that the Junta de Andalusia has been carrying out for the aviation industry as a strategic sector for the community, creating wealth and employment.

According to the latest official data collected in the 'Statistical Report Andalusian Aeronautical Sector 2009-2010', by Hélice, the Andalusian Aerospace Cluster, the industry counted on 2010 with 123 companies, which reached that year a turnover of 1,983 million euros (26% more than the previous year) and held a total of 10,278 direct jobs (+10%) and 25,000 indirect jobs.

These data place Andalusia as the second largest Spanish aeronautical pole, with 28.4% of turnover and 27.6% of employment. Moreover, according to the Spanish Association of Defence Technology, Aeronautics and Space Administration (TEDAE), three out of four euros of the Spanish turnover increase came from Andalusia. It has been continued growing in the last 10 years, reaching 300% in revenue (1,488 million euros) and 170% in employment (6,478 jobs), quality jobs and high qualification that has increased productivity per worker up to 193,000 euros.

This is an industrial activity that gains customer diversification, reducing dependence on Airbus, and products, which are becoming increasingly more important final assembly areas, and installation of large groups in the overall growth sector revenue, which grew 69% in 2010 and contributed almost three-quarters of the invoicing, as well as the service area, testing and space, which grew up to 68%.

The Andalusian aerospace companies have lately experienced, a main process of concentration to gain competitive advantage and have a greater capacity for participation in international programs in the industry. The vast majority of companies have been distributed between Seville and Cadiz, particularly in Aerópolis Park and TecnoBahía, and its main industrial activities are the mechanics and tooling, assembly, and engineering services.

By activity, 43% of them are mechanical, tooling and assembly, and 17% engineering, dividing the rest between companies of composite materials and plastics, electrical and electronic equipment, testing and analysis services, and services.

As part of the business tissue, Andalusia has the first 'tier one' Alestis Aerospace, which has more than 1,500 employees, 80% in the Seville-Cadiz, and is undertaking purchase orders exceeding EUR 3,000 million for the next decade. In the community operates as well two first-level suppliers, Aernnova and Aciturri.

The tractor manufacturers (Airbus Military and Airbus Spain) have seen their turnover by 35.6%, to 1,428 million euros, and they have almost maintained their employment data. It is also worth noting the good health of the auxiliary industry sector, which billed 555 million in 2010 (6.5% in 2009) and employed 7,461 people, 15.7% additionally.

The Junta de Andalucía stimulates the development of this industry through various performing lines: it places at the disposal to all aerospace companies with business support tools available (Order of incentives, refundable funds, etc.). And promotes the implementation support infrastructure (Aeropolis, Center for Advanced Aerospace Technologies, CATEC, or the Center for Aerospace Engineering and Innovation).

Furthermore, it has the presence of manufacturers such as EADS and Airbus and Alestis, and large projects, including the final assembly plant (FAL) of the A400M military transport aircraft, the A380, the biggest airliner Airbus A350 or C-212, C-235 and C-295. In addition, the regional government supports the development of major Andalusian Head industry projects, as the A400M FAL, which is already in commercial production phase, or the Center of Flight Simulators and Pilot Training, which have allowed the growing of the Andalusian sector and increasing their potential projects for the future. Andalusia has also a very important role in the new A350, and the international projects from other manufacturers such as Boeing, Bombardier and Embraer.

The Andalusian aerospace cluster is built around the Hélice Foundation, that arises at the initiative of the Junta de Andalucía with the main objective of promoting the development of the sector, and including as well the representation of some entities related to the same sector as universities, technological centers; SMEs, EADS, regional

administration, business organizations and trade unions. Because of that, it participates as an institutional partner in ADM Seville 2012.

→ THE ANDALUSIAN AEROSPACE SECTOR OUTSIDE

Andalusia is the second community in aeronautical exports of Spain, with almost a third of the country's international sales (30.6%). Its sales in 2011 touched the 1,000 million euros (998 million), representing a growth of 5.3%, and thus casts a positive trade balance of 820 million euros

These figures maintain the great progress of the last decade (2002-2011) which has led the Andalusian aeronautical sector to multiply by more than five times its foreign sales (+432%). They account now for 4.4% of all international Andalusian sales, which in 2011 were 22.851 million euros. It ranks Andalusia as the third export community in Spain.

According to the figures of the Observatory for the Internationalization of the Economy of Extenda, the ten main markets of Andalusia are: France, where in 2011 was exported about 258.3 million euros (25.9% of total), Germany, 138.1 million (13.8% of total), Mexico: 128.4 million (12.9% of total), United States, 88.7 million (8.9% of total), Egypt: 76.4 million (7, 7% of total), Chile: 72.7 M € (7.3% of total), Portugal: 48.4 million (4.9% of total), Brazil: 38 M € (3.8% of total) , Ghana: 26.4 M € (2.6% of total), Finland: 24.7 M € (2.5% of total). France, Germany, Mexico, United States, Chile, Portugal and Brazil were also among the top ten markets in 2010

The most exporting provinces correspond to the Andalusian aeronautical axis. Thus, Sevilla concentrated 64.6% of industry sales abroad, with a volume of 644.1 million euros, Cadiz -35.3% with 352 million euros. In addition, there were in 2011 sales of this sector in the provinces of Córdoba (887,000 euros), Malaga (516,000 euros) and Almería (239,000 euros).

For products the most important categories include "Parts of balloons, airships, motor-propelled airplanes and other aircrafts (planes and helicopters), spacecrafts, including satellites, launch vehicles and suborbital vehicles' (566.5 million of euros and 56.8% of total in 2011) and the 'other aircrafts (for example, helicopters, airplanes), spacecrafts, including satellites, launch vehicles and suborbital vehicles' (430 700 000 euros and about 43.2%).

Within the first category, the most important are the parts of airplanes and helicopters (different parts with propellers and rotors and landing gears), which in 2011 exceeded 563 million euros (56.4% of total in 2011). Propellers and rotors and their parts also were sold but to a lesser extent (2.8 million). In the second category, the main products sold abroad were the planes and other aircrafts of an unladen weight exceeding 2,000 kg. but not exceeding 15,000 kg. (430.1 million euros, 43.1%).

The Junta de Andalucía encourages the internationalization of Andalusian aeronautical sector since 2005 through Extenda, who is developing a program of international promotion both for individual and grouped companies. This program is developed in coordination with Helice, the Andalusian aerospace cluster, and FADA-CATEC.

Currently there are registered in Extenda all the companies of the sector that in recent years have participated about five hundred times in activities related to international markets on five continents, from participation in major world events to the support for a dozen projects of establishment of Andalusian companies worldwide. Countries that represent major business opportunities for Andalusian firms are the U.S., Germany, France, UK, Brazil, Mexico, China, Russia, Canada, Portugal and Morocco.

Since 2010, within the Ministry of Economy, Innovation and Science, Extenda and the agency IDEA are working in a very special way for this sector in the aim of attracting foreign direct investment, through the brand Invest in Andalusia. This activity was boosted last year in major international events since the announcement of the celebration of ADM Sevilla 2012, the work that will strengthen this year.

→ ADM, SUCCESS FORMULA FOR INTERNATIONAL BUSINESS

'Aeromart' and 'Aerospace & Defense Meetings' are worldwide reference events in aerospace and defense sector taking place in a single city in different countries of the world where these industries have significant weight. For commercial reasons, on every continent one of these events is called 'Aeromart,' another taking the title of 'Aerospace & Defense Meetings-ADM'.

Therefore, in Europe the first name is reserved for Toulouse, home of such events and so Sevilla has the exclusive right for the celebration of ADM in Spain since the March 30 in

2011 when Extenda and ABE-BCI signed the contract allowing the celebration of ADM in Seville from 14 to 17 May 2012.

ADM is a platform for exchange and meetings for the entire supply chain for these sectors where the firms can develop their businesses, identify partners, suppliers or new customers. This is an event exclusively professional and specialized, including thousands of one to one scheduled meetings, presentations, conferences, workshops, visits of aerospace facilities and all concentrated in a few days.

The formula being the exclusive property of the French company ABE International to which belongs BCI Aerospace, has become in 14 years the world's most important appointment of the aerospace and defense industry when talking about scheduled individual meetings. At present, these meetings have been consolidated in the following cities worldwide: Toulouse (France), Montreal (Canada), Tianjin (China), Kuala Lumpur (Singapore), Turin (Italy), Tunis (Tunisia), Casablanca (Morocco) and Guadalajara (Mexico).

Andalusia has all the elements needed to be a reference in the aerospace and defense sector worldwide. However, Andalusia lacked a large commercial event of international dimension which could reflect the potential of its aerospace and defense industry and , thus, would be positioned as a priority destination between marketing events and aviation exhibitions and conferences in the world. Moreover, the organization of this event in Seville will be a great opportunity to enhance the work of attracting foreign investment which is being realized by Extenda and IDEA.

In one year since the announcement of its celebration, ADM 2012 Seville has been presented at various professional forums in cities such as Madrid, Seville and Bilbao, as well as at major global events of the sector, held in the U.S., Mexico, Chile, France , Portugal, United Kingdom, Morocco and Singapore, with the aim of positioning the event and the Andalusian aeronautical sector to the companies around the world who have steadily been formalizing its enrollment to convert ADM Seville in an essential event in the international aviation market .

IV.- Industry express their view on ADM Sevilla 2012

- **Antonio Ávila Cano, Counselor of Economy, Innovation and Science from the Junta de Andalucía:** “The Junta de Andalucía has promoted the ADM in Seville with the aim for the Andalusian Aerospace Industry takes its place both, within the boundaries of Spain, and worldwide, according to the turnover and business, infrastructures, and strategic development projects . These features has turned Andalusia into the third European Aeronautic Pole.

- **Teresa Saez Carrascosa, CEO of Extenda, Trade promotion agency of Andalusia:** “The companies related to this sector, first level suppliers and subcontractors from the Aerospace industry all around the world will find a suitable meeting venue with the Andalusian Supply Chain. A forum to make business, identify potential partners, suppliers, or new customers within a sector in which Andalusia demonstrates innovative and technological skills to cope with every stage of the building of an aircraft.”.

- **Arturo de Vicente, Political Affairs EADS Spain - Head Seville Office:** “EADS, junto con todas sus divisiones (Airbus Military, Eurocoppter, Cassidian y Astrium), apoyan este evento para enriquecer el sector aeroespacial y de defensa y, por supuesto, participan en el evento, como compañía”.

- **Gaizka Grajales, Chief Executive Officer, Alestis Aerospace:** “It is a pleasure for the Andalusian companies that the region takes its well-deserved place in the aerospace sector with such a relevant appointment as ADM 2012. We believe that the innovation, ongoing search for excellence, commitment to R&D, and the input of those ones who run this industry day by day are ideal tools to claim for our long-life aeronautic culture.

- **Iñaki López Gandásegui - AERNNOVA CEO:** “ADM, is the first Spanish Aerospace event that will allow to demonstrate the technological capabilities of our country. It is the technological platform that we claimed for taking a step forward in the history of this sector. In fact, it is an extraordinary opportunity to make our way in the field of aeronautics all around the world, and at the same time it means a professional challenge that will help us towards ongoing improvement.

V.- MEDIA SAY ABOUT ADM SEVILLA 2012

- **EL PAÍS** (23/06/11): ANDALUSIA in the Champions' OF AERONAUTICS
- **ABC** (21/06/11): ANDALUSIA WILL ENTER IN THE INTERNATIONAL AEROSPACE EXHIBITIONS BUSINESS
- **EXPANSIÓN** (29/09/11): MORE THAN 300 COMPANIES PARTICIPATING IN THE AEROSPACE MEETING IN 2012
- **EL ECONOMISTA** (13/03/12): AMERICAN AVIATION SECTOR KNOWS ABOUT 'AEROSPACE & DEFENSE MEETINGS SEVILLE 2012'
- **9 DIARIOS DEL GRUPO JOLY** (22/10/11): ANDALUSIAN AEROSPACE INDUSTRY FLYES TO ADM SEVILLE 2012
- **ESPECIAL JOLY** (23/11/11): AVIATION WORLD REFERENCE
- **EL CORREO DE ANDALUCÍA** (23/06/11): AVILA GAINS 'followers' FOR INTERNATIONAL APPOINTMENT IN SEVILLE
- **AEROSPACE MANUFACTURING** (16/11/11): SPAIN GAINS GROUND IN THE AEROSPACE INDUSTRY
- **FLY NEWS MAGAZINE** (09-03-12): SEVILLE, CAPITAL OF THE AEROSPACE AND DEFENSE INDUSTRY
- **AERONÁUTICA ANDALUZA** (JANUARY 2012): 'ADM SEVILLE 2012' IS PRESENTED IN MAJOR AEROSPACE INTERNATIONAL SCENARIOS
- **INFODEFENSA.COM** (19/03/12): EUROPEAN AEROSPACE CLUSTERS MEET IN SEVILLE TO TO DISCUSS ABOUT THE SECTOR.
- **FINANZAS.COM** (29/03/12): 'ADM SEVILLE 2012' IS PRESENTED IN CHILE FOR AROUND 500 INTERNATIONAL EXHIBITORS OF THE AVIATION SECTOR.
- **ANDALUCÍA ECONÓMICA** (January 2012): BRITISH COMPANIES KNOW ABOUT ADM
- **COMPANY AGENDA** (DECEMBER 2011): ANDALUCÍA PREPARES FOR 'ADM SEVILLE 2012'.

VI. Program

Monday, 14 May.

Aerópolis: Conferences

Conductor of the Day: Fernando Doblas, Head of the European Space Agency (ESA)

Communication Department

15.00 h.- Reception of participants.

15.15 h.-. Words of opening : Junta de Andalucía.

15.30 h - Opening conference: **Pedro Duque**, spanish astronaut of ESA.

16.00h.- **Round Table I:** ‘Present and future of the Aerospace Sector in Spain: Main activity fields and concentration processes in view of the new forms of contracting’

- Julián García Vargas, Tedae President (Asociación Española de Empresas Tecnológicas de Defensa, Aeronáutica y Espacio).
- Domingo Ureña, Airbus Military President.
- Carlos Suárez, CEO Indra.
- Ignacio Mataix, CEO ITP.
- Iñaki López Gandásegui, Aernnova President.
- Representante de Alestis.
- Ginés Clemente, presidente de Aciturri.

18.00h.- **Round Table II:** ‘How to do business with major international Prime Contractors’

- Moderator: Fernando Doblas, Head of the European Space Agency (ESA) Communication Department
- Participants: EADS; Boeing; Embraer; Bombardier; Grupo Safrán y Grupo Latecoere.

19.0 .- **Round Table III:** ‘Doing business with prime contractors in Spain’ . Moderator:

Fernando Doblas, Head of the European Space Agency (ESA) Communication Department

- **Airbus Military:** Alberto Badaya García. Vicepresidente Procurement & Supply Chain
- **Aernnova:** Iñigo Aldabaldetrecu – Procurement Director-
- **Alestis:** Juan Calero, Operations Director
- **Aciturri.**
- **Iberia Mantenimiento.**

19.50 h.- Video Projection “**Invest in Andalucía**”.

Tuesday, 15 May

Fibes: B2B and workshops

08.30 h.- Accreditations

9.00-12.30 h.- **BtoB meetings** in FIBES' the main hall.

- **Official Opening Ceremony:** Andalusian Booth in the main FIBES's Hall.
- Thematic workshops in FIBES's meeting rooms.

14.00-18.00 h.- BtoB meetings in FIBES' the main hall

- Thematic workshops in FIBES's meeting rooms

Wednesday, 16 May

Fibes: B2B and workshops

9.00-12.30 h.- **BtoB meetings** in FIBES' the main hall

- Talleres Temáticos en Salas FIBES.

14.00-18.00 h.- **BtoB meetings.**

- Thematic workshops in FIBES's meeting rooms

Thursday, 17 May

Aerópolis: Visit to companies

9.00- 13.00 h.- Visit to the companies located in Aerópolis, CATEC y FAL A400M.

AEROSPACE & DEFENSE MEETINGS SEVILLA 2012



Sponsorships by:

EADS

AERnnova
ANDALUCÍA

ALESTIS
AEROSPACE

ACITURRI



SIEMENS



Institutional support:



Agencia de Innovación y Desarrollo de Andalucía IDEA
CONSEJERÍA DE ECONOMÍA, INNOVACIÓN Y CIENCIA



INVESTIN
SPAIN

