

10 YEARS ANNIVERSARY

# AEROSPACE

& DEFENSE MEETINGS SEVILLA 2022

Andalucía se mueve con Europa

THE ONLY MATCHMAKING PROGRAM FOR THE AEROSPACE & DEFENSE INDUSTRIES IN SPAIN

#ADMSevilla22

SEVILLA, SPAIN  
JUNE 7-9, 2022



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ANNIVERSARY EDITION

# ANDALUSIA

A key region in the aerospace sector

**ANDALUSIA IS ONE OF THE MAIN AERONAUTICAL HUBS IN EUROPE, WITH 2,071 MILLION EUROS IN 2020, REPRESENTING 1,41% OF ANDALUSIA'S GDP.**

**141 aeronautical companies operate in Andalusia and employ more than 12,177 specialists. Andalusia, together with Toulouse and Hamburg is the third point in Europe and the only one in Spain, where the manufacturing and assembly of a large plane (A400M) is completed. For this reason, as well as for the turnover, it is considered as the third aeronautical pole in Europe,** strengthened by the presence of Airbus Group which is developing significant projects in the military transport segment in the region, such as the final assembly line of the A400M, C235 and C295 as well as part of the construction of the Airbus A380.



Andalusia also hosts major Spanish tier-one suppliers, Aciturri, Alestis and Aernnova, who provide manufactured components such as aero structures, composite and metallic parts as well as engineering and other services to projects such as the Eurofighter Typhoon or Boeing's B737.

They also provide opportunities for the many other aerospace suppliers located in Andalusia. Andalusia is also one of Europe's leading locations for the development and testing of Unmanned Aerial Systems (UAS). "Atlas", the only UAS Experimental Flight Centre in Spain, is located here and offers a reserved airspace of 35x30 km as well as a main runway of 800 metres that is suitable for light UAVs. The Spanish government has recently chosen Andalusia as the location for "CEUS", Spain's UAS centre of excellence that will also have a runway for heavy UAVs.



**OVER THE PAST FIVE EDITIONS, A&DM SEVILLA HAS ESTABLISHED ITSELF AS THE MOST PROMINENT MATCHMAKING PROGRAM FOR THE AEROSPACE AND DEFENSE INDUSTRIES IN SPAIN.**

A&DM Sevilla connects OEMs and their Tier 1 & 2 suppliers, with manufacturers and service providers from both civil and defense aviation, through a series of individually tailored B2B meetings. A unique opportunity to meet with relevant buyers and reliable partners.

## 2018 KEY FIGURES (In-person edition)

375



Companies

9 000



B2B meetings

28



Countries represented

## 2021 KEY FIGURES (Hybrid edition)



264

Companies



3 600

B2B meetings



500

Participants



20

Countries represented

# WHAT'S NEW FOR THE 6<sup>TH</sup> EDITION?



## IBERO-AMERICA AT THE HEART OF THE 6<sup>TH</sup> EDITION

Ibero-America will be at the heart of A&DM Sevilla in 2022 through a special conference program and exhibition area.

A&DM Sevilla will be an excellent opportunity to discuss the latest aerospace and defense technologies whilst **also strengthening the relationship between Ibero-America and Spain.**

**Main countries represented:**  
**BRAZIL | ARGENTINA | PERU | CHILE | COSTA RICA**

## CONFERENCE KEY TOPICS

A&DM Sevilla features a full program of conference sessions that will bring together the aerospace and defense community, to explore the key challenges and opportunities of the future of aerospace.

This edition will focus on key topics such as:



**SUSTAINABLE AVIATION**



**SMART MANUFACTURING**



**ADVANCED AIR MOBILITY**



**MRO DIGITALIZATION**



**IBERO-AMERICA COOPERATION**



**ARTIFICIAL INTELLIGENCE (AI)**

## THE NEW START-UP PAVILION



The all-new AeroLabs Pavilion is a specialized program that **allows emerging companies to showcase new products and technologies** on the main exhibition hall floor at A&DM Sevilla.

This a unique opportunity for aerospace startups to make valuable connections with potential partners, customers, and investors at the most prominent matchmaking program for the aerospace and defense industries in Spain.

## WHO CAN ATTEND?



### BUYER PROFILE

Managers, specialists, and representatives from these departments willing **to meet suppliers:**

- ▲ R&D
- ▲ PURCHASING
- ▲ PROCUREMENT
- ▲ MATERIALS & SOURCING
- ▲ ENGINEERING
- ▲ COMMODITY
- ▲ SUBCONTRACTING
- ▲ STRATEGIC QUALITY
- ▲ DESIGN
- ▲ LOGISTIC ETC.

### EXHIBITOR PROFILE

**Large groups, SMEs and start-ups** represented by **CEO, managers from these departments:**

- ▲ SALES
- ▲ MARKETING
- ▲ BUSINESS DEVELOPMENT
- ▲ DIVERSIFICATION
- ▲ TECHNICAL PROMOTION
- ▲ EXPORT ETC.

## HOW ARE THE MEETINGS PUT TOGETHER?



1. Companies are asked to fill out a short form describing their capabilities, applications and requirements.



2. Through the online platform, select/request meetings with relevant contacts.



3. Approve/refuse meeting requests.



4. We take care of the rest, companies receive their individually tailored meetings schedule!

# PROGRAM

TUESDAY  
**JUNE 7, 2022**

15:30 – 18:00

Welcoming session  
Plenary conference

WEDNESDAY  
**JUNE 8, 2022**

10:00

Official A&DM Sevilla  
inauguration

9:00 – 12:00

B2B Meetings / Conferences

12:15 – 13:45

Lunch

14:00 – 18:00

B2B Meetings / Conferences

20:00

Cocktail A&DM Sevilla

THURSDAY  
**JUNE 9, 2022**

9:00 – 12:00

B2B Meetings  
/ Conferences

12:15 – 13:45

Lunch

14:00 – 18:00


B2B Meetings  
/ Conferences

## CONTACTS

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