

7TH
EDITION

AEROSPACE

& DEFENSE MEETINGS SEVILLA 2024

THE ONLY MATCHMAKING PROGRAM
FOR THE AEROSPACE & DEFENSE
INDUSTRIES IN SPAIN

#ADMSevilla24

SEVILLA, SPAIN
MAY 14-16, 2024



SEVILLA.BCIAEROSPACE.COM

ORGANIZED BY



ANDALUSIA

A key region in the aerospace sector

IN 2022, THE AERONAUTICAL SECTOR IN ANDALUSIA GENERATED €2,356 MILLION IN REVENUE WITH AN INCREASE OF 17% OVER THE PREVIOUS YEAR. THIS AMOUNT REPRESENTS APPROXIMATELY 1.24% OF ANDALUSIA'S OVERALL GDP AND A NOTEWORTHY 9.9% OF THE REGION'S INDUSTRIAL GDP.

The anticipation of even higher growth for 2023 indicates new opportunities within the industry.

Andalusia's status as a prominent aerospace hub in Europe is underscored by its 143 aeronautical companies and employment of 13,136 specialists. This concentration of companies and workforce makes Andalusia a significant player in the aerospace industry. Notably, Andalusia stands out as the only region in Spain where the manufacturing and assembly of large planes are accomplished.

One of the key players in Andalusia's aerospace sector is Airbus Group, which is involved in significant projects, particularly in the military transport segment. Airbus Group's activities in the region include the development and operation of final assembly lines for various aircraft models such as the A400M, C235, and C295. These projects contribute substantially to the region's economy and its stature within the European aerospace industry.



Andalusia also hosts major Spanish tier-one suppliers, Aciturri and Aernnova, who provide manufactured components such as aero structures, composite and metallic parts as well as engineering and other services to projects such as the Eurofighter Typhoon or Boeing's B737. They also provide opportunities for the many other aerospace suppliers located in Andalusia.

Andalusia is also one of Europe's leading locations for the development and testing of Unmanned Aerial Systems (UAS). "Atlas", the only UAS Experimental Flight Centre in Spain, is located here and offers a reserved airspace of 35x30 km as well as a main runway of 800 metres that is suitable for light UAVs. The Spanish government has recently chosen Andalusia as the location for "CEUS", Spain's UAS centre of excellence that will also have a runway for heavy UAVs.

With the designation of Seville as the headquarters of the future Spanish Space Agency, it is expected that the space sector will take off in the region. The Andalusian sector, very strong in the aeronautical segment, is committed to strengthening the space segment by taking advantage of synergies with existing technological capabilities.



OVER THE PAST SIX EDITIONS, A&DM SEVILLA HAS ESTABLISHED ITSELF AS THE MOST PROMINENT MATCHMAKING PROGRAM FOR THE AEROSPACE AND DEFENSE INDUSTRIES IN SPAIN.

A&DM Sevilla **connects OEMs and their Tier 1 & 2 suppliers, with manufacturers and service providers** from both civil and defense aviation, through a series of individually tailored B2B meetings. A unique opportunity to meet with relevant buyers and reliable partners.

2022 KEY FIGURES

320



Companies

8500



B2B meetings

29



Countries represented

1250



Participants

50



Speakers

WHAT'S NEW?



CONFERENCE KEY TOPICS

A&DM Sevilla features a full program of conference sessions that will bring together the aerospace and defense community, to explore the key challenges and opportunities of the future of aerospace.

Among key topics to be tackled:



SUSTAINABLE AVIATION



CYBERSECURITY



AEROSPACE TALENT



UAS & ADVANCED AIR MOBILITY

THE NEW START-UP PAVILION

AERO



The all-new AeroLabs Pavilion is a specialized program that allows emerging companies to showcase new products and technologies on the main exhibition hall floor at A&DM Sevilla.

This a unique opportunity for aerospace startups to make valuable connections with potential partners, customers, and investors at the most prominent matchmaking program for the aerospace and defense industries in Spain.



WHO CAN ATTEND?



BUYER PROFILE

Managers, specialists, and representatives from these departments willing to meet suppliers:

- ▲ R&D
- ▲ PURCHASING
- ▲ PROCUREMENT
- ▲ MATERIALS & SOURCING
- ▲ ENGINEERING
- ▲ COMMODITY
- ▲ SUBCONTRACTING
- ▲ STRATEGIC QUALITY
- ▲ DESIGN
- ▲ LOGISTIC ETC.

EXHIBITOR PROFILE

Large groups, SMEs and start-ups represented by CEO, managers from these departments:

- ▲ SALES
- ▲ MARKETING
- ▲ BUSINESS DEVELOPMENT
- ▲ DIVERSIFICATION
- ▲ TECHNICAL PROMOTION
- ▲ EXPORT ETC.

HOW ARE THE MEETINGS PUT TOGETHER?



1. Companies are asked to fill out a short form describing their capabilities, applications and requirements.



2. Through the online platform, select/request meetings with relevant contacts.



3. Approve/refuse meeting requests.



4. We take care of the rest, companies receive their individually tailored meetings schedule!

PROGRAM

TUESDAY
MAY 14, 2024

15:30 – 18:00

Welcoming session
Plenary conference

WEDNESDAY
MAY 15, 2024

10:00

Official A&DM Sevilla
inauguration

9:00 – 12:00

B2B Meetings / Conferences

12:15 – 13:45

Lunch

14:00 – 18:00

B2B Meetings / Conferences

THURSDAY
MAY 16, 2024

9:00 – 12:00

B2B Meetings
/ Conferences

12:15 – 13:45

Lunch

14:00 – 18:00

B2B Meetings
/ Conferences



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